| OEMs, Manufacturers, and Suppliers <br> Annual global fluid power sales from products manufactured | CCEFP Sponsorship | Distributors, Associations, National Labs, Small Business/Start-ups, Trade Press | CCEFP Sponsorship |
| :---: | :---: | :---: | :---: |
| Over \$1.5 billion | \$60,000 | Distributors | \$7,500 |
| Between \$500 million and \$1.5 billion | \$40,000 | Industry Associations, U.S. National Laboratories* | \$2,500 |
| Between \$50 and \$500 million | \$20,000 | Small Business / Start-Up** | \$1,000 |
| Under \$50 million | \$10,000 | Trade Press*** | \$500 |
| Sponsorship Responsibilities \& Opportunities |  |  |  |
| Recommend the selection of pre-competitive CCEFP-funded fluid power research projects |  |  | $\checkmark$ |
| Invitation to CCEFP Summits, Fluid Power Innovation \& Research Conference, and other special events |  |  | $\checkmark$ |
| Participation in Industry Engagement Committee (IEC) monthly teleconferences, research, and special topic webinars |  |  | $\checkmark$ |
| Early access to research progress and results |  |  | $\checkmark$ |
| Networking opportunities with students, faculty, and other fluid power technology stakeholders |  |  | $\checkmark$ |
| Notification of government funding programs and invitation to participate in research partnerships |  |  | $\checkmark$ |
| Leverage government relations initiatives creating fluid power research programs |  |  | $\checkmark$ |
| Regular dissemination of CCEFP news and reports |  |  | $\checkmark$ |
| Sponsorship Supports |  |  |  |
| CCEFP research projects, strategic initiatives, events, fluid power government relations programs, webinars, supplemental research grants, travel, and operations |  |  | $\checkmark$ |

The definition of annual global fluid power sales from products manufactured include the market value of fluid power components and systems manufactured internally; this definition does not include fluid power components and systems purchased. *Representatives from industry associations and U.S. national laboratories do not advise research project selection. **Total annual global fluid power component and system sales under \$10 million. ${ }^{* * *}$ Media representatives do not advise on research project selection and do not attend closed-door IEC meetings.

